

M. Babajide (Jide) Wintoki

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ACADEMIC & LEADERSHIP POSITIONS

University of Kansas School of Business

Dean & Henry D. Price Professor of Business | **2025–Present**

Associate Dean of Graduate Programs | **2020–2025**

Area Director, Analytics, Information Systems & Operations | **2019–2022**

Professor of Finance | **2019–Present**

Associate Professor of Finance | **2014–2019**

Assistant Professor of Finance | **2008–2014**

U.S. Securities and Exchange Commission (SEC)

Financial Economist, Division of Economic & Risk Analysis | **2017**

HONORS & AWARDS

Best Empirical Finance Paper, Southern Finance Association Meeting. (2022)

MBA Finance Faculty Outstanding Teaching Award. (2018 & 2019)

Koch Foundation Fellowship, KU School of Business. (2018 – 2020)

“Mentor Recognition” Award for Outstanding Contributions in Support of Doctoral Students, (Awarded by the Association of Business Doctoral Students of KU School of Business). (2013, 2016 & 2018)

Securities and Exchange Commission (SEC) Division of Economic and Risk Analysis Director’s Award, 2017 (For outstanding individual contributions to the Office of Litigation Economics)

Best Paper in Investments (Semifinalist), Financial Management Association Meeting, 2017

Guy and Rosa Mabry Award for Best Paper in the KU School of Business (2011 & 2017)

Nominated (Finalist) for the Financial Review Reader’s Choice Best Paper Award in 2015

Finalist (Top Five), KU School of Business Faculty Henry A. Bubb Award for Outstanding Teaching, School of Business. (2010, 2011, & 2015)

Outstanding Paper in International Finance, Eastern Finance Association Meeting (2014)

Byron T. Shutz Award for Excellence in Teaching, University of Kansas. (2014)

Outstanding Educator Award, Beta Gamma Sigma Honor Society, KU. (2014)

University of Kansas Celebration of Teaching Excellence Honoree (Based on nominations by MBA students of the KU School of Business). (2013)

Best Paper (Housing Category), 2012 American Real Estate Society (ARES) Meeting. (2012)

Phi Kappa Phi; Beta Gamma Sigma

EDUCATION

PhD, Finance, Terry College of Business, University of Georgia

B.S., Electrical Engineering, University of Lagos

RESEARCH

Publications

1. Wintoki, M. B. & Xi, Y. (in press). Shocks to CEO overconfidence and the deflation of hubris in acquisitions. *Journal of Empirical Finance*.
2. He, Z. & Wintoki, M. B. (in press). Worker heterogeneity and the effect of noncompetes on firm performance. *Journal of Economics & Management Strategy*. Best Empirical Finance Paper, Southern Finance Association (SFA) Meeting 2022.
3. Beracha, E., Kim, E., Wintoki, M. B., & Xi, Y. (in press). Highly skilled immigrants and local housing prices: Evidence from the H-1B visa lottery. *Journal of Real Estate Research*.
4. Anderson, C., Wintoki, M. B., & Xi, Y. (2024). CFO social capital, liquidity management, and the market value of cash. *Journal of Banking & Finance*, 163: 107163.
5. Goldie, B., Jiang, C., Koch, P., & Wintoki, M. B. (2023). Indirect insider trading. *Journal of Financial & Quantitative Analysis*, 58: 2327–2364.
6. Beracha, E., He, Z., Wintoki, M. B., & Xi, Y. (2022). On the relation between innovation and housing prices: A metro level analysis of the US market. *Journal of Real Estate Finance & Economics*, 65: 622–644.
7. Jiang, C., Wintoki, M. B., & Xi, Y. (2021). Insider trading and the legal expertise of corporate executives. *Journal of Banking & Finance*, 127: 106114.
8. Wintoki, M. B. & Xi, Y. (2020). Partisan bias in fund portfolios. *Journal of Financial & Quantitative Analysis*, 55, 1717–1754. JFQA High Impact Article in 2020. Media: *Money Magazine*; *CNBC*; *Reuters*; *Wall Street Journal*; *Barron's*; *Seeking Alpha*
9. Biggerstaff, L., Cicero, D., & Wintoki, M. B. (2020). Insider trading patterns. *Journal of Corporate Finance*, 64: 101654.
10. Wintoki, M. B. & Xi, Y. (2019). Friendly directors and the cost of regulatory compliance. *Journal of Corporate Finance*, 58: 112–141.
11. Jiang, C., Kubick, T., Miletkov, M., & Wintoki, M. B. (2018). Offshore expertise for onshore companies: Director connections to island tax havens and corporate tax policy. *Management Science*, 64: 3241–3268.
12. Miletkov, M., Poulsen, A., & Wintoki, M. B. (2017). Foreign independent directors and the quality of legal institutions. *Journal of International Business Studies*, 48: 267–292.
13. Bansal, N., Joseph, K., Ma, M., & Wintoki, M. B. (2017). Do CMO incentives matter? An empirical investigation of CMO compensation and its impact on firm performance. *Management Science*, 63: 1993–2015. Guy O. & Rosa Lee Mabry Award for Best Paper in the KU School of Business, 2017.
14. Akbas, F., Meschke, F., & Wintoki, M. B. (2016). Director networks and informed traders. *Journal of Accounting & Economics*, 62: 1–23.

15. He, Z. & Wintoki, M. B. (2016). The cost of innovation: R&D and high cash holdings in U.S. firms. *Journal of Corporate Finance*, 41: 280–303.
16. Hansen, B., Miletkov, M., & Wintoki, M. B. (2015). Investor protection and the role of firm-level financial transparency in attracting foreign investment. *Financial Review*, 50: 393–434. Nominated (Finalist) for the Financial Review Reader's Choice Best Paper Award in 2015.
17. Miletkov, M., Moskalev, S., & Wintoki, M. B. (2015). Corporate boards and acquirer returns: International evidence. *Managerial Finance*, 41: 244–266.
18. Miletkov, M., Poulsen, A., & Wintoki, M. B. (2014). The role of corporate board structure in attracting foreign investors. *Journal of Corporate Finance*, 29: 143–157. Best Paper in International Finance, Eastern Finance Association (EFA) Meeting, 2014.
19. Cicero, D., Wintoki, M. B., & Yang, T. (2013). How do public companies adjust their board structures? *Journal of Corporate Finance*, 23: 108–127.
20. Joseph, K. & Wintoki, M. B. (2013). Advertising investments, information asymmetry and insider gains. *Journal of Empirical Finance*, 22: 1–15.
21. Beracha, E. & Wintoki, M. B. (2013). Forecasting residential real estate price changes from online search activity. *Journal of Real Estate Research*, 35: 283–312. Best Paper (Housing Category), 2012 American Real Estate Society (ARES) Meeting.
22. Ivanov, V., Joseph, K., & Wintoki, M. B. (2013). Disentangling the market value of customer satisfaction: Evidence from market reaction to the unanticipated component of ACSI announcements. *International Journal of Research in Marketing*, 30: 168–178.
23. Wintoki, M. B., Linck, J., & Netter, J. (2012). Endogeneity and the dynamics of internal corporate governance. *Journal of Financial Economics*, 105: 581–606. Top 1% in citations in Economics & Business (Web of Science). JFE Hall of Fame for top-cited papers in Volumes 1-111 (1974–2012).
24. Hirschey, M., Skiba, H., & Wintoki, M. B. (2012). The size, concentration and evolution of corporate R&D spending in U.S. firms from 1976 to 2010: Evidence and implications. *Journal of Corporate Finance*, 18: 496–518.
25. Miletkov, M. & Wintoki, M. B. (2012). Financial development and the evolution of property rights and legal institutions. *Emerging Markets Review*, 13: 650–673.
26. Netter, J., Stegemoller, M., & Wintoki, M. B. (2011). Implications of data screens on merger and acquisition analysis: A large sample study of mergers and acquisitions from 1992–2009. *Review of Financial Studies*, 24: 2316–2357. Reprinted in *Mergers and Acquisitions*, 2012, ed. J. H. Mulherin, Edward Elgar Publishing. Guy O. & Rosa Lee Mabry Award for Best Paper in the KU School of Business, 2012.
27. Joseph, K. Wintoki, M. B., & Zhang, Z. (2011). Forecasting abnormal stock returns and trading volume using investor sentiment: Evidence from online search. *International Journal of Forecasting*, 27: 1116–27.

28. Miletkov, M. & Wintoki, M. B. (2009). Legal institutions, democracy and financial sector development. *Advances in Financial Economics*, 13: 171–96.
29. Wintoki, M. B. (2007). Corporate boards and regulation: The effect of the Sarbanes-Oxley Act and the exchange listing requirements on firm value. *Journal of Corporate Finance*, 13: 229–250. Best Doctoral Student Paper, Southern Finance Association (SFA) Meeting, 2006.

Working Papers

30. Institutional investors and the performance of private placements, with M. Hertzel & J. Linck. *Permanent Working Paper*.

Conference Presentations (selected)

1. Inferring corporate insiders' beliefs about firm value from tax withholding elections. 2025 UNC Tax Symposium, Chapel Hill, NC, March 2025 (with R. Clark & T. Kubick).
2. Inferring corporate insiders' beliefs about firm value from tax withholding elections. Midwestern Finance Association Annual Meeting, Chicago, IL, March 2025 (with R. Clark & T. Kubick).
3. Highly skilled immigrants and local housing prices: Evidence from the H-1B visa lottery. 30th Eastern Real Estate Society Annual Conference, Sopot & Gdansk, Poland, June 2024 (with E. Beracha, E. Kim, & Y. Xi).
4. Who benefits from removing mobility restrictions? Southern Finance Association Annual Meeting, Destin, FL, November 2022 (with Z. He).
5. Shocks to CEO Overconfidence and the Deflation of Hubris in Corporate Acquisitions. Financial Management Association Annual Meeting, Denver, CO, October 2021 (with Y. Xi).
6. Indirect Insider Trading. Western Finance Association Annual Meeting, Huntington Beach, CA, June 2019 (with B. Goldie, C. Jiang, & P. Koch).
7. Non-competes and Profit Generation by Corporate Employees. Financial Management Association Annual Meeting, San Diego, CA, October 2018 (with Zhaozhao He).
8. Partisan Bias in Fund Portfolios. Midwestern Finance Association Annual Meeting, San Antonio, TX, March 2018 (with Y. Xi).
9. Partisan Bias in Fund Portfolios. Financial Management Association Annual Meeting, Boston, MA, October 2017 (with Y. Xi).
10. Friendly Directors and the Cost of Regulatory Compliance. Financial Management Association Annual Meeting, Las Vegas, NV, October 2016.
11. Offshore expertise for onshore companies: Director Connections to Island Tax Havens and Corporate Tax Policy. Midwest Finance Association Annual Meeting, Atlanta, GA, March 2016 (with C. Jiang, T. Kubick, & M. Miletkov).

12. Foreign Independent Directors and the Quality of Legal Institutions. *Journal of International Business Studies Conference on "The Role of Financial and Legal Institutions in International Corporate Governance,"* London, U. K., February 2016 (with M. Miletkov, & A. Poulsen).
13. Offshore expertise for onshore companies: Director Connections to Island Tax Havens and Corporate Tax Policy. *Financial Management Association Annual Meeting, Orlando, FL., October 2015* (with C. Jiang, T. Kubick, & M. Miletkov)
14. Insider Trading Patterns. *American Finance Association Annual Meeting, Boston, MA., January 2015* (with L. Biggerstaff, & D. C. Cicero).
15. Director Networks and Informed Traders. *Financial Management Association Annual Meeting, Nashville, TN, October 2014* (with F. Akbas, & F. Meschke).
16. Director Networks and Informed Traders. *17th Annual Conference of the Swiss Society for Financial Market Research, Zurich, Switzerland, April 2014* (with F. Akbas, & F. Meschke).
17. The Role of Corporate Board Structure in Attracting Foreign Investors. *Eastern Finance Association Annual Meeting, Pittsburgh, PA, April 2014* (with M. Miletkov, & A. Poulsen).
18. Investor Protection and the Role of Firm-level Transparency in Attracting Foreign Investment. *Southern Finance Association Annual Meeting, Fajardo, PR, November 2013,* (with B. Hansen, & M. Miletkov).
19. Insider Trading Patterns. *Financial Management Association Annual Meeting, Chicago, IL, October 2013,* (with L. Biggerstaff, & D. C. Cicero).
20. Forecasting Residential Real Estate Price Changes from Online Search Activity. *American Real Estate Society Annual Meeting, San Diego, CA, January 2013* (with E. Beracha).
21. Importing Governance: A Multinational Study of the Determinants and Effects of Having Foreign Independent Directors. *European Finance Association Annual Meeting, Copenhagen, Denmark, August 2012* (with M. Miletkov, & A. Poulsen).
22. Forecasting Residential Real Estate Price Changes from Online Search Activity. *American Real Estate Society Annual Meeting, Pete Beach, FL, April 2012* (with E. Beracha).
23. Do Firms Adjust to a Target Board Structure? *International Conference on Financial Intermediation, Competition and Risk, sponsored by the International Finance and Banking Society, Rome, Italy, June 2011,* (with D. Cicero, & T. Yang).
24. Are Insider Purchases at Firms with Advertising Investments Incrementally Informative? *Eastern Finance Association Annual Meeting, Miami, FL, April 2010* (with K. Joseph).
25. Endogeneity and the Dynamics of Internal Corporate Governance. *American Economic Association Annual Meeting, San Francisco, CA, January 2009* (with J. Linck, & J. Netter).
26. Financial Development and the Evolution of Property Rights and Legal Institutions. *Southern Finance Association Annual Meeting, Key West, FL, November, 2009* (with M. Miletkov).

27. Endogeneity and the Dynamics of Internal Corporate Governance. Western Finance Association Annual Meeting, Big Island, HI, June 2008 (with J. Linck, & J. Netter).
28. Corporate Boards and Regulation: The Effect of the Sarbanes-Oxley Act and the Exchange Listing Requirements on Firm Value. Southern Finance Association Annual Meeting, Destin, FL, November 2006.
29. Institutional Investors and the Performance of Private Placements. Financial Management Association (FMA) Annual Meeting, Salt Lake City, UT, October, 2006 (with M. Hertzfel, & J. Linck).

Other Invited Presentations

University of Louisville, March 2024; Louisiana State University, November 2021; Miami University (Ohio), February, 2020; Florida State University, November 2019; University of Nevada, Las Vegas, September 2018; University of Georgia, September 2018; St. John's University, April 2018; University of South Carolina, December 2016; Wichita State University, November 2016; Auburn University, October 2016; University of Oklahoma, September 2016; Iowa State University, April 2016; Securities and Exchange Commission, April 2016; University of Mississippi, December 2015; University of South Florida, October 2014; University of Missouri, February 2012; Texas A&M, December 2011

Grants and/or Other Funded Projects

National Science Foundation (NSF) Engineering Research Center for Environmentally Applied Refrigerant Technology Hub (EARTH) (\$26 million)

Institute for International Business Research Grant, University of Kansas, 2013, "International Tax Haven Expertise of Directors and its Impact on Corporate Financial Policy" (\$5,000)

Institute for International Business Research Grant, University of Kansas, 2011/2012, "The Determinants and Consequences of Importing Directors" (\$16,400)

New Faculty General Research Fund, University of Kansas, Summer 2009, "The Structure, Evolution and Regulation of Corporate Governance, and its Effect of Firm Value and Performance" (\$3,000)

Editorial Appointments

Journal of International Business Studies, Editorial Review Board. (2020 – 2022)

Journal of Corporate Finance, Associate Editor. (2018 – 2021)

Financial Review, Associate Editor. (2018 – 2021)

Journal of Business Research, Editorial Review Board. (2018 – 2021)

TEACHING

List of Courses Taught

Doctoral Seminar in Corporate Finance (PhD)
Empirical Methods in Finance (PhD)
Corporate Finance (MBA)
International Finance (MBA)
Corporate Financial Policy (Undergraduate)

B. Graduate and Postgraduate Advising Record (with candidate's initial placement)

Doctoral Dissertation Committee Chair

Hazel Zhang, Ph.D., Finance 2024 (Xi'an Jiaotong-Liverpool University, China)
Yaoyi Xi, Ph.D., Finance, 2018 (San Diego State University)
Zhaozhao He, Ph.D., Finance, 2016 (University of New Hampshire)
Jian Huang, Ph.D., Finance, 2013 (Towson University)

Committee Member:

Xun Xiong, Ph.D., Finance 2026 (University of Guelph)
Ryan Clark, Ph.D., Finance 2025 (University of Nebraska-Lincoln)
Emily Kim, Ph.D., Finance 2023 (California State University San Marcos)
Alex Zhang, Ph.D., Finance 2023 (Teacher Retirement System of Texas)
Yijun Li, Ph.D., Accounting 2020 (Erasmus University, Netherlands)
Qiyang Lian, Ph.D., Accounting 2020 (University of Missouri - Kansas City)
Chao Jiang, Ph.D., Finance 2016 (University of South Carolina)
Minjie Huang, Ph.D., Finance 2016 (University of Louisville)
Suzette Myser, Ph.D., Public Administration, 2016 (University of Central Florida)
Minghui Ma, Ph.D., Marketing, 2015 (Appalachian State University)
Salah Alsayaary, Ph.D., Economics, 2013 (Saudi Arabian Monetary Agency)
Duane Myer, Ph.D., Marketing, 2013 (Pepperdine University)
Jian Huang, Ph.D., Finance, 2013 (Towson University)
Gokhan Torna, Ph.D., Finance, 2013 (Stony Brook University)
Zelin Zhang, Ph.D., Marketing, 2012 (Renmin University, China)

SERVICE

University of Kansas Service

University Service

Co-Chair, Vice-Provost of Community Impact Search Committee. (2022)
Academic Programs Committee. Member. (Fall 2021 – Spring 2025)
Executive Council for Graduate Studies. Member. (Fall 2020 – Fall 2025)
Restricted Research Committee. Member. (Fall 2021 – Spring 2024)
University Committee on Sabbatical Leaves. Member. (Fall 2018 – Summer 2021)
University Tuition Advisory Committee. Member. (2018; 2016)
Restricted Research Committee. Member. (Fall 2015 – Spring 2017)
Chancellors Distinguished Teaching Award Committee. Member. (2019 – 2022; 2015)
University Calendar Committee. Chair. (Fall 2014 – Summer 2015)
University Calendar Committee. Member. (Fall 2012 – Summer 2015)
KU Foreign Language and Area Studies Fellowship Selection Committee. Member. (2013 – 2015)
Kansas African Studies Center (KASC) Executive Committee. Member. (Fall 2011 – Fall 2014)

School/College Service

School of Business, PhD Team. Member. (2018 – 2020)
School of Business, MBA Admissions Committee. Member. (2014 – 2020)
School of Business, MBA Team. Member. (2014 – 2020)
School of Business, Research, Evaluation & Development (RED) Team. Member. (2018 – 2019)
School of Business, Finance, Faculty Recruiting Committee. Member. (2017–2020)
School of Business, Post-Tenure Review Committee. Member. (2016)
School of Business, Promotion and Tenure Committee. Member. (2015 – 2016)
School of Business, Faculty Advisory Committee (FAC). Member. (2014 – 2015); Chair (2015)
School of Business, Finance, Faculty Recruiting Committee. Member. (2014 – 2015)
School of Business, Finance Seminar Series. Coordinator. (2011 – 2014)
School of Business, Beta Gamma Sigma. Faculty Advisor. (2011 – 2014)
School of Business, Finance, Faculty Recruiting Committee. Member. (2011 – 2012)
School of Business, Finance, Faculty Recruiting Committee. Member. (2008 – 2009)

Professional Service outside the University

Conference Organization and Management

Southern Finance Association Meeting, Corporate Finance Conference Track Chair, Palm Beach, FL, 2024
Eastern Finance Association Meeting, Corporate Finance Conference Track Chair, Boston, MA, 2020

Financial Management Association European Conference, Program Committee, Member, Glasgow, Scotland, 2019)

Fifth Annual Conference on Financial Market Regulation (organized by the SEC, CFA Institute, Lehigh University, and University of Maryland), Program Committee, Member, 2018

Financial Management Association Meeting, Program Committee, Member, Las Vegas, NV, 2016

Financial Management Association Meeting, Program Committee, Member, Orlando, FL, 2015

Financial Management Association Meeting, Program Committee, Member, Nashville, TN, 2014

Eastern Finance Association Meeting, Corporate Finance Conference Track Chair, Pittsburgh, PA, 2014

Southern Finance Association Meeting, Program Committee, Member, Charleston, SC, 2012

Eastern Finance Association Meeting, Program Committee, Member, Savannah, GA, 2011

Southern Finance Association Meeting, Program Committee, Member, Key West, FL, 2011

Independent Research Grant Proposal Reviewer

National Science Foundation Decision, Risk, and Management Sciences Program, 2020

Research Grants Council (RGC) of Hong Kong, 2018; 2014

Social Sciences and Humanities Research Council of Canada, 2018

Israel Science Foundation (ISF), 2016

Discussions and Sessions Chaired at Professional Meetings

Financial Management Association Annual Meeting, October 2019

Financial Management Association Annual Meeting, October 2017

Financial Management Association Annual Meeting, October 2016

Midwest Finance Association Annual Meeting, March 2016

Financial Management Association Annual Meeting, October 2014

Financial Management Association Annual Meeting, October 2013

Eastern Finance Association Annual Meeting, April 2013

Financial Management Association Annual Meeting, October 2012

University of Kansas Conference on Early Stage Venture Investing, March 2012

Financial Management Association Annual Meeting, October 2011

Southwind Finance Conference, University of Kansas, April, 2011

Financial Management Association Annual Meeting, October 2010

Eastern Finance Association Annual Meeting, April 2010

Conference on Empirical Legal Studies, November 2009

Financial Management Association Annual Meeting, October 2007

Eastern Finance Association Annual Meeting, April 2007

Southern Finance Association Annual Meeting, November 2006

Financial Management Association Annual Meeting, October 2006

Ad Hoc. Journal Reviewer/Referee (selected)

Accounting & Business Research; Applied Economics Letters; Applied Geography; Economics Letters; Emerging Markets Finance & Trade; European Journal of Finance; Finance Research Letters; Financial Management; Financial Review; International Finance; International Review of Economics & Finance; International Review of Financial Analysis; Journal of African Development; Journal of Banking & Finance; Journal of Behavioral & Experimental Economics; Journal of Business Finance & Accounting; Journal of Business Research; Journal of Corporate Accounting & Finance; Journal of Corporate Finance; Journal of Economics & Management Strategy; Journal of Empirical Finance; Journal of Finance; Journal of Financial & Quantitative Analysis; Journal of Institutional Economics; Journal of International Business Studies; Journal of Money Credit & Banking; Management Science; Managerial Auditing Journal; Managerial Finance; Multinational Finance Journal; Nonprofit Management & Leadership; Oxford Economic Papers; PLOS One; Quarterly Journal of Finance; Quarterly Journal of Finance & Accounting; Quarterly Review of Economics & Finance; Regulation & Governance; Research in International Business & Finance; Review of Financial Studies; Social Science Journal; Technology in Society.

NON-ACADEMIC EMPLOYMENT

Production Engineer, NLNG (Shell Gas/Agip/TotalFinaElf/NNPC Joint Venture), 1999 – 2002

Assistant Brand Manager, Procter & Gamble (Central Europe, Middle East and Africa), 1998 – 1999

Technical Data Manager, ExxonMobil, 1997 – 1998

Last updated: June 6, 2026